

A RELIABLE ENERGY PARTNER FOR YOUR BUSINESS

COMPETITIVENESS AND QUALITY

of operations and services

ADAPTABILITY

to the individual demands of customers

INNOVATIVENESS

of the portfolio of products and services

EQUALITY

in relationships with the smallest and largest customers

RESPONSIBILITY

to customers, partners and the environment

A PROACTIVE APPROACH

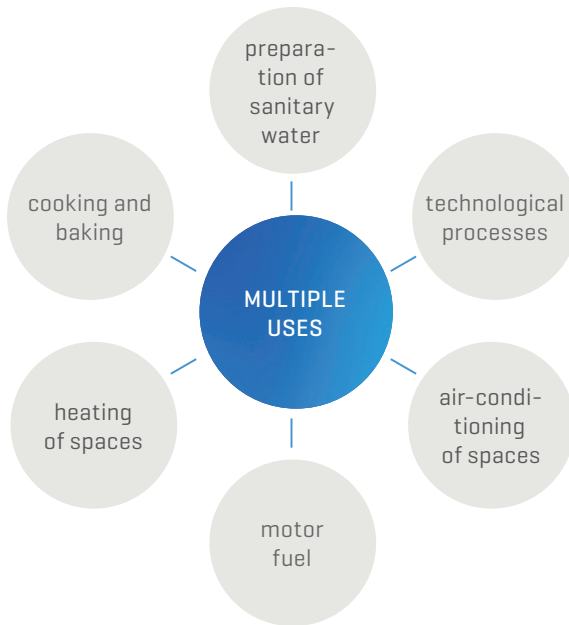
to fulfilling the needs and demands of customers



40  years for you.

geoplín

WHY NATURAL GAS?



WE ARE TRUSTED BY

- the largest natural gas distributors
- the largest companies from the steel sector, the paper industry, the non-ferrous metal industry, the glass-making industry, the chemical industry and the metal-manufacturing industry

CLEAN ENERGY

When burned, natural gas produces:

15%
less CO₂
than wood

30%
less CO₂
than oil

45%
less CO₂
than coal

Natural gas contains practically no dust particles and is more environmentally friendly than other, frequently used energy sources, including with regard to the release of greenhouse gases.

FOREIGN OPERATIONS

Geoplin has been active for several years on foreign markets in cooperation with leading natural gas traders, both in terms of long-term procurement agreements and via short-term OTC trading.

Austria: long-term transmission and storage contracts, own balance group and active membership on the CEGH exchange.

Croatia: established subsidiary with its own balance group and energy license that facilitates natural gas trading and supply to end-customers.

Hungary: license for trading on the wholesale market, balancing agreement with the system operator, and master agreement for the leasing of storage capacities.

Italy: energy license for trading on the PSV hub.

Serbia: established subsidiary for natural gas trading.

WHY DOES SWITCHING TO NATURAL GAS PAY DIVIDENDS?



COMPETITIVE ENERGY
PRODUCT



ECOLOGICALLY CLEANEST
FOSSIL FUEL



SECURITY



MULTIPLE USES



COMFORT



IMPROVED ENERGY
EFFICIENCY

PRODUCTS

Our products are developed based on the close monitoring of trends and conditions on the global market and based on good knowledge of the needs of our partners and customers.

PRODUCTS TAILORED TO CUSTOMERS



PRODUCT WITH A VARIABLE PRICE BASED ON DAILY MARKET PRICES (SPOT)

- possibility of locking in daily market prices of natural gas
- exposure to sudden changes on the market that are the result of seasonal, economic or geostrategic factors
- links to the CEGH, NCG and TTF indices
- possibility of freezing market prices based on the forward market



FIXED-PRICE PRODUCT

- no price fluctuations on the daily natural gas market
- precise knowledge of natural gas purchasing costs in a future period
- price setting based on the forward market at the moment a purchase is confirmed



PRODUCT WITH A VARIABLE PRICE BASED ON OIL INDICES

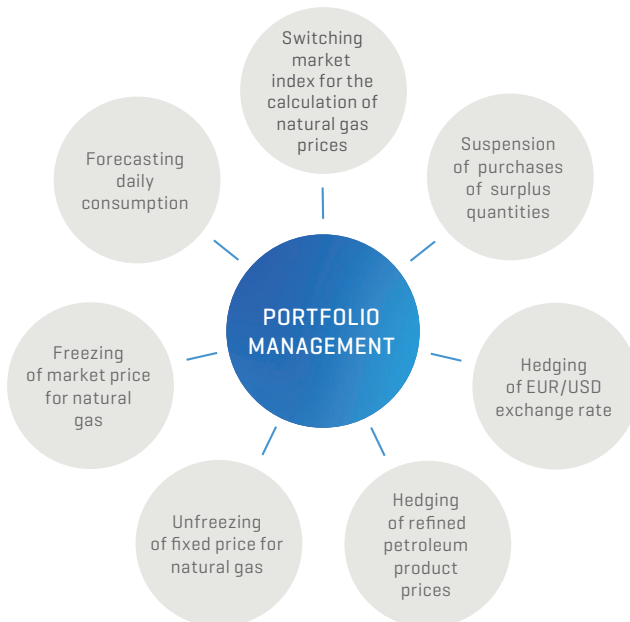
- high level of flexibility
- product is not exposed to daily fluctuation in market prices
- seasonal effect is mitigated by taking into account multi-month averages of refined petroleum product prices
- possibility of hedging against EUR/USD exchange rate and refined petroleum product prices

HYBRID PRODUCTS

Geoplin facilitates the combination of all flexible products and thus ensures the optimal price to risk ratio. Hybrid prices are therefore fully adapted to the individual needs of customers.

SERVICES

Geoplin manages its portfolio reliably. We therefore offer the optimal pricing of our services. Our services ensure the customers receive the best ratio of market prices to level of risk.

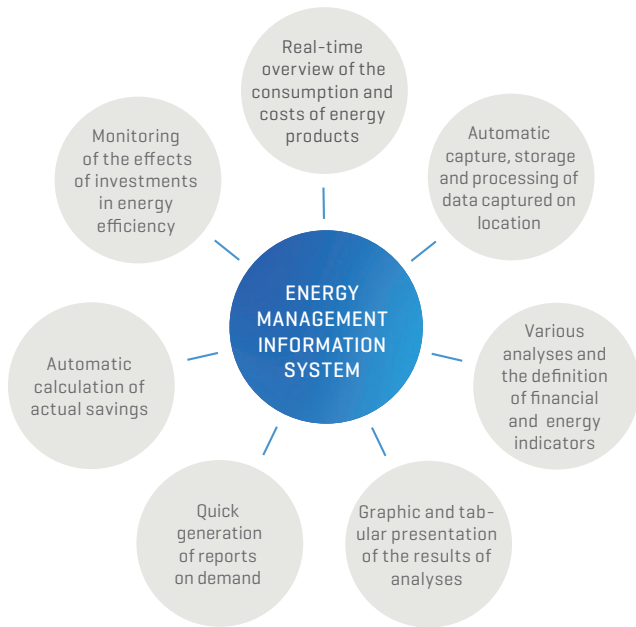


Energy-related services

ENERGY MANAGEMENT

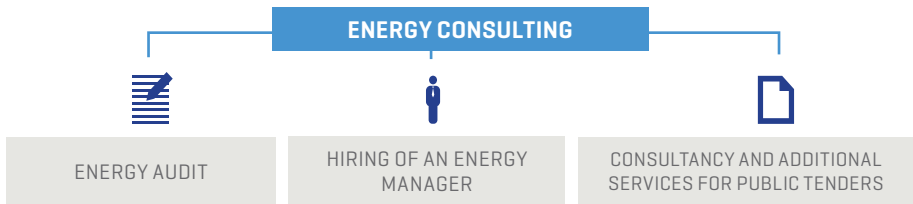
The company follows contemporary trends and adapts to the demands of its customers. Geoplin is environmentally aware and promotes alternative uses of energy.

ENERGY MANAGEMENT SOLUTIONS



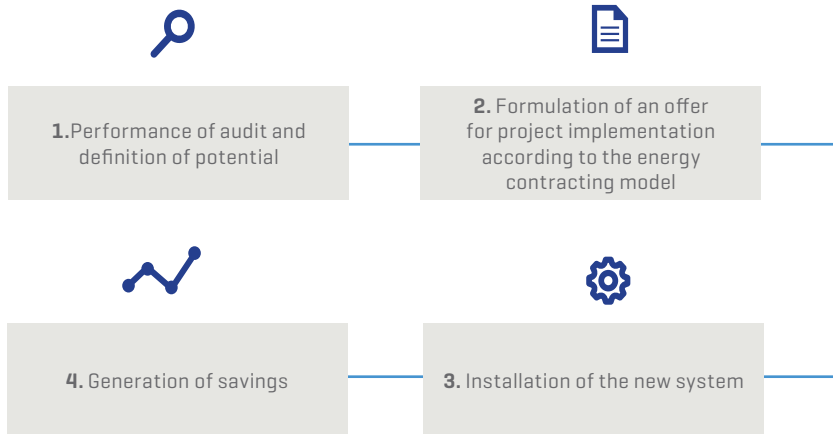
The following advantages are gained through the use of the system:

- comprehensive overview of energy and financial flows within the system,
- identification of savings potentials,
- targeted monitoring and forecasting of energy consumption, and
- identification of irregularities in the functioning of the system.



SOLUTIONS FOR REDUCING ENERGY CONSUMPTION

STEPS FOR IMPLEMENTATION OF A SOLUTION



- Advantages:**
- replacement of energy systems without investment,
 - reduction of energy costs, and
 - reduction in energy system maintenance costs.

SOLUTIONS FOR OWN PRODUCTION OF ENERGY

CONTRACTUAL PROVISION OF THERMAL ENERGY AND ELECTRICITY



- Advantages:**
- set up of a turnkey CHP unit,
 - provision of affordable thermal energy and electricity,
 - set up of a CHP unit without the use of the customer's own funds,
 - contractual maintenance and management of the CHP system, and
 - assumption of all technical risks associated with implementation of the investment by Geoplın.

Geoplin has been the leading supplier of natural gas in Slovenia since 1975, and is an important strategic partner in the energy sector in neighbouring countries. Long years of tradition and close ties to the international energy market facilitate the supply of natural gas and the provision of services to all customers. Inclusion in the international professional sphere ensures a high level of knowledge and a responsible attitude to partners, customers and the environment.

Geoplin is 100% owner of the following companies:

- **Plinovodi**, Družba za upravljanje s prenosnim omrežjem, whose core activity is performing the function of natural gas transmission network system operator,
- **Trgovina i opskrba energentima**, whose activities include trading and the provision of services linked to natural gas in Croatia,
- **Geoplin Beograd**, whose activities include trading and the provision of services linked to natural gas in Serbia, and
- **Geocom**, Družba za energetske inženiring, whose core activity is natural gas trading.



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The Geoplin logo, featuring the word "geoplin" in a bold, blue, italicized sans-serif font. A stylized blue flame or spark is positioned above the letter 'i'.